

Selling Network Assets.

Our experts will work with you to identify your surplus and redundant network equipment – minimizing your storage costs and maximizing your financial return.

In addition to the financial benefits you gain through the sale of your surplus and retired assets, our solutions also free-up space in your facilities and reduce operating expenses.

Our track record for environmental excellence is second to none. If your equipment is too old or beyond economical repair, we will safely recycle it, ensuring that nothing goes to landfill. We do this in full compliance with all environmental legislation.

The result is a total service that provides you with maximum revenue return while protecting your valuable brand and contributing to your corporate responsibility targets. Our reporting systems provide you with a complete audit trail to ensure you know exactly what happens to each product you have entrusted with us.

Shields is proud to have returned over \$200 million to our clients through the successful management and remarketing of their retired network assets.



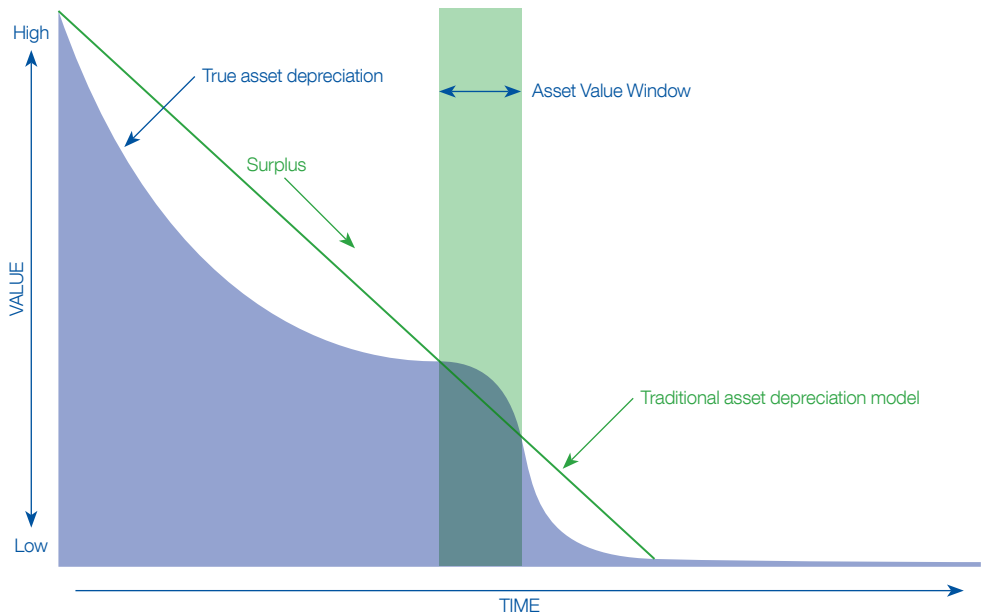
To ensure you receive the best price for your equipment, we have developed the concept of the Value Window (below). Surplus equipment in storage continues to lose value everyday. Many organizations also leave these assets on the books until they are fully depreciated. The Value Window will help you identify the best time to market your equipment to achieve the best price.

Our extensive test and repair facilities ensure that all equipment is the best quality. Testing is performed as per OEM specifications in a simulated live traffic environment.

We have over 4000 satisfied customers around the globe who rely on us for the highest quality, fully tested and warranted network equipment.

Our approach to getting you the best prices includes:

- Using the value window to market your product at exactly the right time
- Excellent relationships with our customers worldwide
- The high quality of our products and services is backed up by extensive testing and a full warranty.



To buy equipment or sell assets, please visit:
www.shields-e.us

or contact:

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